



Lubricating Oils Production Distribution of Petroleum Products



Index




- Content Preview _____ 3
- Corporate Bodies _____ 4
- Company Information _____ 5
- Business Model _____ 7
- Market and Positioning _____ 9
- Certifications _____ 10



Content Preview



Corporate Bodies



Board of Directors:
Chairman
 De Stefano Vincenzo Ambrogio

Board Of Statutory Auditors:
Chairman
 Gaeta Giulio

Auditing Company:
 Ernst & Young S.p.A.

Advisors
 Tiganese Sara
 Mascitto Barbara

Standing Statutory Auditors
 De Martino Maurizio
 Russo Marco

Substitute Statutory Auditors
 De Concilio Piera
 Geria Francesco

4

Company Information



The corporate structure has always consisted of the sole shareholder **Poseidon International Limited**, hereinafter referred to as the **Holding**, a company incorporated under English law and with its registered office in London, which holds the entire share package. Therefore, the Group is composed as follows:

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    graph TD
      A[Poseidon International Ltd.] -- 100% --> B[Rosslyn Company S.p.A.]
    
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Poseidon International Ltd.
 100%
Rosslyn Company S.p.A.

Rosslyn Company S.p.A., hereinafter referred to as the "**Company**", registered since 2013 in the ordinary section of the Companies' Register of Naples with tax code IT07540541211, was founded on 25 June 2013 with the purpose of marketing wholesale and retail of petroleum products and their derivatives (ed. : fuels and lubricants).

A "third-party transport" was eventually added to the core business in order to optimise logistics and gain autonomy for the overseas transport of its products.

The company, already an ENI dealer and SHELL distributor, then implemented the production activity of its own-brand lubricants.

5

Business Model



The business model is based on horizontal and vertical integration and flexibility, factors guaranteed by an organisation that is eager to seize market opportunities and ready to invest, when necessary. Whose structure is well equipped to deal with market needs in a prompt way with qualified human resources and advanced technological equipment, allowing it to achieve its objectives.

In particular:

Purchasing policy: by virtue of good contractual power, allows the company to provide itself with raw materials and finished products even in periods of relative shortages and at highly competitive economic conditions.

Flexibility: directly associated with the organisation of its personnel, which is able to meet customer needs in a prompt and efficient manner.

7

Market Positioning



The Company supplies private and public customers operating in the following sectors:

- Shipping;
- Industrial sector;
- Automotive;
- Agriculture;
- Transport of goods and/or persons;

In addition, the Company is among the few lubricant producers for the Italian Military to have formulated, produced and distributed its own brand name lubricants that meet MIL, MIL and NATO specifications.

8


Certifications




To date, the company has obtained the following certifications:



10



"Aut inveniam viam aut faciam."
 We will either find a way or build one.
 Hannibal



11



ROSSLYN S.p.A.
 COMPANY

- Via A. Scarfelli, n.98 - 80129 - Naples (NA)
- Via V. Baccilei, 3 - Gruppo di Portici - Contrada Rivolta del Re, Zona Industriale - 86039 TERMOOLI (CB)

VAT Number: IT07540541211

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 info@rosslyncompany.com
 Pec: rosslyncompany@pec.it



12

Corporate Bodies



Board of Directors:

Chairman

De Stefano Vincenzo Ambrogio

Advisors

Trapanese Sara

Mascitto Barbara

Board Of Statutory Auditors:

Chairman

Gaeta Giulio

Standing Statutory Auditors

De Martino Maurizio

Russo Marco

Substitute Statutory Auditors

De Conciillis Piera

Genna Francesco

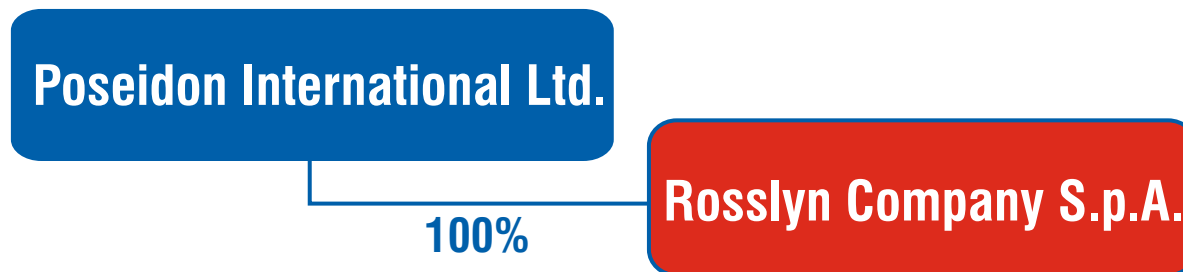
Auditing Company:

Ernst & Young S.p.A.

Company Information



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Rosslyn Company S.p.A., hereinafter referred to as the “**Company**”, registered since 2013 in the ordinary section of the Companies' Register of Naples with tax code IT07540541211, was founded on 25 June 2013 with the purpose of marketing wholesale and retail of petroleum products and their derivatives (*ed.: fuels and lubricants*).

A “third-party transport” was eventually added to the core business in order to optimise logistics and gain autonomy for the overland transport of its products.

The company, already an ENI dealer and SHELL distributor, then implemented the production activity of its own-brand lubricants.

With the constant investments of the shareholder, the Company over the years has:

- Strengthened its financial and equity solidity;
- Built a Warehouse in Molise - more precisely in Termoli's industrial estate in the province of Campobasso - which covers an area of over 12,000 square metres, of which about 1,800 square metres are covered. The facility is, from a logistic point of view, in a strategic position as it is close to motorway junctions.
- Created storage in Campania, Molise, Apulia, Tuscany and Lombardy.
- Registered its own lubricant oil brand.
- Expanded staff with motivated and experienced resources with constant professional training.
- Implemented logistics by acquiring a new vehicle fleet.
- Enabled the company to meet its customers' needs exceptionally quickly.
- Acquired branches of business in its sectors.

Business Model



The business model is based on horizontal and vertical integration and flexibility, factors guaranteed by an organisation that is eager to seize market opportunities and ready to invest, when necessary. Whose structure is well equipped to deal with market needs in a prompt way with qualified human resources and advanced technological equipment, allowing it to achieve its objectives.

In particular:

Purchasing policy: by virtue of good contractual power, allows the company to provide itself with raw materials and finished products even in periods of relative shortages and at highly competitive economic conditions.

Flexibility: directly associated with the organisation of its personnel, which is able to meet customer needs in a prompt and efficient manner.

Heterogeneous customer portfolio between “public” and “private”: that limits the effects of market trends in the individual sectors.

A decade-long presence on the market: this has consolidated the company's image and entrepreneurial skills in competing with industry leaders.

The security of a strong financial structure (NFP/EBITDA ratio): that guarantees the company's reliability in meeting its commitments even in the medium/long term.

In order to respond promptly to its customers' requests, The Rosslyn Company, in addition to its establishment in Termoli, has strategically located hubs throughout Italy, thus ensuring a widespread presence throughout the country.

Market Positioning



The Company supplies private and public customers operating in the following sectors:

- **Shipping;**
- **Industrial sector;**
- **Automotive;**
- **Agriculture;**
- **Transport of goods and/or persons;**

In addition, the Company is among the few lubricant producers for the Italian Military to have formulated, produced and distributed its own brand name lubricants that meet MM, MIL and NATO specifications.

Certifications



To date, the company has obtained the following certifications:

Member of CISQ Federation

CERTIFIED MANAGEMENT SYSTEM
ISO 9001:2015

CERTIFICATO N. 42407/22/S
CERTIFICATE No. 42407/22/S

SI CERTIFICA CHE IL SISTEMA DI GESTIONE PER LA QUALITÀ DI
IT IS HEREBY CERTIFIED THAT THE QUALITY MANAGEMENT SYSTEM OF

Rosslyn Company S.p.A.
VIA A. SCARLATTI, 88 80129 Napoli (NA) ITALIA
NELLE SEGUENTI UNITÀ OPERATIVE / IN THE FOLLOWING OPERATIONAL UNITS
VIA A. SCARLATTI, 88 80129 Napoli (NA) ITALIA
Rosslyn Company S.p.A. - via Vittorio Veneto, 1 Firenze (FI) - P.le della Libertà, 71 Genova (GE) - via
ROSSI, Genova (GE) ITALIA

E CONFORME ALLA NORMA / IS IN CONFORMANCE WITH THE STANDARD:
ISO 9001:2015

PER I SEGUENTI CAMPI DI ATTIVITÀ / FOR THE FOLLOWING FIELDS OF ACTIVITIES
TRADING DI CARBURANTI E LUBRIFICANTI
TRADING OF FUELS AND LUBRICANTS

Member of CISQ Federation

CERTIFIED MANAGEMENT SYSTEM
ISO 14001:2015

CERTIFICATO N. EMS-9175/S
CERTIFICATE No. EMS-9175/S

SI CERTIFICA CHE IL SISTEMA DI GESTIONE AMBIENTALE DI
IT IS HEREBY CERTIFIED THAT THE ENVIRONMENTAL MANAGEMENT SYSTEM OF

Rosslyn Company S.p.A.
VIA A. SCARLATTI, 88 80129 Napoli (NA) ITALIA
NELLE SEGUENTI UNITÀ OPERATIVE / IN THE FOLLOWING OPERATIONAL UNITS
VIA A. SCARLATTI, 88 80129 Napoli (NA) ITALIA
E SEI OPERATIVE

E CONFORME ALLA NORMA / IS IN CONFORMANCE WITH THE STANDARD:
ISO 14001:2015

PER I SEGUENTI CAMPI DI ATTIVITÀ / FOR THE FOLLOWING FIELDS OF ACTIVITIES
TRADING, STOCCHI, IMBALLAZIONE E TRASPORTO DI CARBURANTI E LUBRIFICANTI
TRADING, STORAGE, HANDLING AND TRANSPORTATION OF FUELS AND LUBRICANTS

Member of CISQ Federation

CERTIFIED MANAGEMENT SYSTEM
ISO 45001:2018

CERTIFICATO N. OHS-4774
CERTIFICATE No. OHS-4774

SI CERTIFICA CHE IL SISTEMA DI GESTIONE DELLA SICUREZZA E DELLA SALUTE SUL LUOGO DI LAVORO DI
IT IS HEREBY CERTIFIED THAT THE OCCUPATIONAL HEALTH AND SAFETY MANAGEMENT SYSTEM OF

Rosslyn Company S.p.A.
VIA A. SCARLATTI, 88 80129 Napoli (NA) ITALIA
NELLE SEGUENTI UNITÀ OPERATIVE / IN THE FOLLOWING OPERATIONAL UNITS
VIA A. SCARLATTI, 88 80129 Napoli (NA) ITALIA
E SEI OPERATIVE

E CONFORME ALLA NORMA / IS IN CONFORMANCE WITH THE STANDARD:
ISO 45001:2018

PER I SEGUENTI CAMPI DI ATTIVITÀ / FOR THE FOLLOWING FIELDS OF ACTIVITIES
TRADING, STOCCHI, IMBALLAZIONE E TRASPORTO DI CARBURANTI E LUBRIFICANTI
TRADING, STORAGE, HANDLING AND TRANSPORTATION OF FUELS AND LUBRICANTS

Member of CISQ Federation

CERTIFIED MANAGEMENT SYSTEM
ISO 37001:2016

CERTIFICATO N. ABMS-259/21
CERTIFICATE No. ABMS-259/21

SI CERTIFICA CHE IL SISTEMA DI GESTIONE ANTICORRUZIONE DI
IT IS HEREBY CERTIFIED THAT THE ANTI-CORRUPTION MANAGEMENT SYSTEM OF

Rosslyn Company S.p.A.
VIA A. SCARLATTI, 88 80129 Napoli (NA) ITALIA
NELLE SEGUENTI UNITÀ OPERATIVE / IN THE FOLLOWING OPERATIONAL UNITS
VIA A. SCARLATTI, 88 80129 Napoli (NA) ITALIA
E CONFORME ALLA NORMA / IS IN CONFORMANCE WITH THE STANDARD:
ISO 37001:2016

PER I SEGUENTI CAMPI DI ATTIVITÀ / FOR THE FOLLOWING FIELDS OF ACTIVITIES
TRADING E IMBALLATO DI CARBURANTI E LUBRIFICANTI
TRADING AND TRANSPORT OF FUELS AND LUBRICANTS

The Rosslyn Company has adopted:

its own Code of Ethics and Code of Conduct which sets out to establish in a single document the principles of diligence, fairness, loyalty, integrity and transparency of behaviour, which must guide those who work with the company;

An integrated Quality and Safety-Environment system as a tool to improve the services rendered to customers and optimise company management.

Trade Associations





“Aut inveniam viam aut faciam.”
We will either find a road or build one.
Hannibal





ROSSLYN
COMPANY S.p.A.

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